

## Belmont sisters-in-law open cabinet business together

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Belmont residents Ani Stepanian and Margarit Belorian, sisters-in-law who share a love of kitchen and bath remodeling, decided to turn it into a business and together now own Bel, 96 Park Ave., Belmont. They work with customers to help transform kitchen and bathroom spaces or design new construction kitchen and bathrooms from scratch.

“Since my very first kitchen project 20 years ago, my favorite part has been seeing my mental vision of the renovated space come into actual reality. Sketching a kitchen on a pad of paper, or drafting it in design software is one thing, but watching it come to life is truly exciting,” said Stepanian.

Belorian has always liked designing spaces and figuring out the best ways to make all a customer wants fit into an existing space.

“Now that we are open and are working with clients I enjoy every step of the process from meeting the clients for the first time to discussing their space to sitting down and designing it on the computer and then meeting with them to discuss further. I love their first reaction when they see their kitchen design in 3-D and eventually making that a reality for them to enjoy every day,” said Belorian.

Whether a customer’s style is traditional, modern, or something in between, Bel has many options of cabinets for them to choose from and works with several manufacturers, to meet various budgets and price points. Their services range from home measures to designing, budget planning, ordering, scheduling and delivery of materials.

“What is unique about Bel is the unmatched customer service we provide to our customers. Generally our first meeting is at the customer’s home or job site where we get to know them and the space in order to design the best possible kitchen to meet their needs,” said Stepanian.

Stepanian and Belorian carefully selected the manufacturers they work with for cabinets including LaurierMax, Woodland and Marsh. They even visited factories, met with customer service personnel and actually watched the cabinets being manufactured.

“We are excited to be involved in some fantastic transformations. White and grey tones seem to still be popular choices, although some people choose to be more daring,” said Stepanian.

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